

## Table of Abbreviations

**GIN:** Gross National Income

**GNP:** Gross National Product

**GDP:** Gross Domestic Product

**ODEPA:** Oficina de Estudios y Políticas Agraria, Ministerio de Agricultura, Chile

(Office of Studies and Agrarian Policies, Ministry of Agriculture, Chile)

**INE:** Instituto Nacional de Estadísticas de Chile

(National institute of Statistics of Chile )

**SAG:** Servicio Agrícola y Ganadero de Chile. (Agriculture and Poultry Service of Chile)

**OIV:** International Organization of Vine and Wine

**FTA:** Free Trade Agreement

**CEPAL:** Economic Commission for Latin America and the Caribbean

**WTO:** World Trade Organization

**UN:** United Nations

**FAO:** Food and Agricultural Organization of the United Nations

**ACCF:** Association for the Commercialization of Chinese Fruits

**DIRECON:** Dirección General de Relaciones Económicas Internacionales,

Ministerio de Relaciones Exteriores, Chile

(General Directorate for international Economics affairs)

**TEP:** Tariff Elimination Programme

**SWOT:** Strengths, Weaknesses, Opportunities, and Threats.

**AGC:** Advisory Group of Competitiveness of the European Union

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